

- agency law and its use by and impact on individuals and business
- the influences of multi-culturalism, pluralism, and globalism on the development of laws, the legal system, and legal analysis, and the cultural biases and values inherent in any legal system.

Students should leave the course ready to exercise good judgment in their roles as managers, owners, employees, buyers, or sellers.

SKILLS YOU ARE EXPECTED TO BRING INTO THIS COURSE:

1. The ability to reason and to discern issues from factual situations.
2. Possession of a vocabulary and the attendant ability to read and write the English language as necessary to function as an intelligent undergraduate student.
3. The ability to read significant amounts of information and to assimilate that information.

THIS COURSE IS A PREREQUISITE FOR:

Business Law 3362. It is recommended that students take this course prior to all upper-level business law courses, however.

COURSE POLICIES:

A. INSTRUCTIONAL METHODOLOGY:

I have designed this course to be practical, interactive, and topical. My lectures will thus cover material beyond that in the book, and I expect you to come to class prepared to discuss and apply the assigned reading material. Please bring your textbook and any assigned supplementary readings to each class.

B. ATTENDANCE:

Your attendance is required at each class. I expect you to attend each class, be on time, take good notes, ask questions, be prepared to discuss the assigned readings, and participate actively in discussion. Arriving late or leaving early is disruptive and may constitute an unexcused absence. If you must miss a class, be sure to get notes from a classmate, as you will be responsible for all material discussed in class. **I reserve the right to reduce grades for multiple unexcused absences.**

C. COURSE REQUIREMENTS:

Examinations: Four exams are scheduled – three during the semester, and one final exam. The final will be comprehensive in scope but will emphasize the last fourth of the semester's material. All exams are closed-book, closed-note, and will

consist of multiple-choice questions. I will conduct optional, out-of-class exam review sessions prior to each exam; the times and places for the review sessions will be posted on TRACS.

Make-up Examinations: You may be excused from an exam only due to serious illness as documented by a doctor's or hospital note or to circumstances beyond your control as I determine are justified. Make-up exams must be taken within one week after the scheduled exam date and will consist of essay questions. If you fail to take a make-up exam in a timely manner, you will receive a "0" for that exam.

Pop Quizzes: There will be five pop quizzes administered throughout the semester. Quizzes may be given at any time during the class period and will be open-book, open-note. **No make-ups are permitted for any reason**, but only the best four of the five quiz grades will count toward your final average. Thus, every student is permitted to "drop" his or her lowest quiz grade. If you miss more than one quiz, I encourage you to complete some of the extra-credit assignments to help make up your grade.

Extra-Credit Assignments: Several extra-credit opportunities will be announced throughout the semester and posted on TRACS. Students may earn extra points toward their final grade by satisfactorily completing these assignments.

Grade Evaluation:

Each exam and quiz will be graded on a 100-point scale. When I calculate your final course average, your exams and quizzes will be weighted as follows:

Exam # 1: 20%
Exam # 2: 20%
Exam # 3: 20%
Final Exam: 30%
Average of Best 4 of 5 Pop Quiz Grades: 10%

Numerical averages will then be converted to letter grades as follows:

90-100: A
80-89: B
70-79: C
60-69: D
< 60: F

Numerical averages will be rounded up to the nearest whole number. For example, an 89.5 numerical average will be rounded up to a 90, and thus, an 'A.'

After each exam and quiz, I will post your grades on our class TRACS site. Only you will be able to view your grades. In addition, I may email your grades to the account you have on file with the Registrar. It is your responsibility to check your email regularly, maintain sufficient storage space in your email account, and notify me of any address changes. To protect your privacy rights, I will not distribute grades by phone or to a third party.

D. CLASSROOM CIVILITY:

Please show respect for me and for your classmates by not using cell phones, blackberries, pagers, iPods, or any other electronic communication devices during class. You may use a laptop computer to facilitate note-taking; however, please do not play computer games, watch movies, email, or surf the internet during class. Please be on time and do not leave class early. If you engage in disruptive behavior, you may be asked to leave the room for the duration of that class period. **If you are repeatedly disruptive or tardy, you may be subject to grade reductions at my discretion.**

Please note that **no food** is allowed in any McCoy Hall classroom and drinks in closed containers are only allowed in classrooms without power and data connections on the tables. No food or drinks are allowed in any computer classroom.

E. INTERNET RESOURCES:

My website address is <http://www.business.txstate.edu/users/as44/>. In addition, I expect all students to check TRACS for class announcements, reading assignments, extra-credit opportunities, and supplementary course material. **You should check TRACS several times each week.**

The textbook's website is linked from TRACS. Here, you'll find supplementary materials to help you study.

Links to several other useful web sites are posted on TRACS.

UNIVERSITY/COLLEGE POLICIES:

A. DROPPING THE COURSE: Dropping means that the student will **remain enrolled in at least one hour** in the current semester. A "W" will be automatically assigned if the drop procedure is completed on or before 5:00 p.m. on October 24, 2011. After this deadline the student will be **unable** to drop the course and **will receive the grade earned in the class. Students should double-check dates with the official university academic calendar and consult me prior to dropping the class.**

WITHDRAWAL: Withdrawal means that the student is going to **zero hours** for the current semester. A "W" will be automatically assigned if the withdrawal procedure is completed on before 5:00 p.m. on October 24, 2011. After this deadline, the student may withdraw on or before 5:00 p.m. November 21, 2011. **The student will receive the grade earned in the class.**

B. ACADEMIC HONESTY:

Submission of any work for a grade for which unauthorized help has been received is termed academic dishonesty and will be grounds for a failing grade in the course. "Unauthorized" is a term used here to designate stealing, copying (with or without permission), collaboration with other individuals, or sharing programming code outside of sanctioned group activities. Students are strongly encouraged to refer to the Texas State student handbook for policies related to academic dishonesty.

These policies may be found at <http://www.dos.txstate.edu/TxState-Handbook/Rules-and-Policies.html>.

I view any act of academic dishonesty as a clear violation of ethical standards and will take appropriate disciplinary and punitive action.

C. HONOR CODE:

All students are required to abide by the Texas State University honor code. The pledge for students states:

Students at our University recognize that, to insure honest conduct, more is needed than an expectation of academic honesty, and we therefore adopt the practice of affixing the following pledge of honesty to the work we submit for evaluation:

**I pledge to uphold the principles of honesty and responsibility
at our University.**

The honor code may be found at <http://www.txstate.edu/effective/upps/upps-07-10-01.html> under Attachment I. The McCoy College Student Responsibilities on Learning may be found at <http://advising.mccoy.txstate.edu/about/learningpolicy>.

D. STUDENTS WITH DISABILITIES:

A student with a disability may require accommodation(s) to participate in the course. Such students must contact me within the first two weeks of the semester. They will be asked to provide documentation from the Office of Disability Services (ODS) at that time. Failure to contact me in a timely manner will delay any accommodations they may be seeking. Ongoing care by a physician does not automatically qualify you as an ODS special needs student. Students are required to file paperwork for accommodations with ODS each semester. Accommodations granted one semester do not automatically carry forward to the next. See UPPS No. 07.11.01 for additional information.

COURSE OUTLINE:

Please note that this schedule is subject to change; I will announce any changes in class or on TRACS as needed. I expect you to read each chapter **before** it is discussed in class. Additional readings and assignments for each chapter will be posted on TRACS.

Date	Chapter	Topic
Wednesday, August 24	1	Introduction to Law
Monday, August 29	1 & 2	Introduction to Law Business Ethics and Social Responsibility
Wednesday, August 31	2	Business Ethics and Social Responsibility
Monday, September 5		NO CLASS – LABOR DAY HOLIDAY
Wednesday, September 7	2	Business Ethics and Social Responsibility
Monday, September 12	3	Dispute Resolution
Wednesday, September 14	4	Common Law, Statutory Law, and Administrative Law
Monday, September 19	5	Constitutional Law
Wednesday, September 21	5	Constitutional Law
Monday, September 26		EXAM #1
Wednesday, September 28	6	Intentional Torts and Business Torts
Monday, October 3	6 & 7	Intentional Torts and Business Torts Negligence and Strict Liability
Wednesday, October 5	7	Negligence and Strict Liability
Monday, October 10	21	Product Liability
Wednesday, October 12	10	Introduction to Contracts
Monday, October 17	11	Contracts: Agreement
Wednesday, October 19		EXAM #2
Monday, October 24	12	Contracts: Consideration
Wednesday, October 26	13	Contracts: Legality
Monday, October 31	14	Contracts: Capacity and Consent
Wednesday, November 2	15	Written Contracts
Monday, November 7	16	Contracts: Third Parties
Wednesday, November 9		EXAM #3
Monday, November 14	17	Contracts: Performance and Discharge
Wednesday, November 16	18	Contracts: Remedies
Monday, November 21	19	Introduction to Sales
Wednesday, November 23		NO CLASS – HAPPY THANKSGIVING!
Monday, November 28	28	Agency: The Inside Relationship
Wednesday, November 30	29	Agency: The Outside Relationship
Monday, December 5		Thematic Summary and Review
CHECK SCHEDULE		FINAL EXAM